

NAVIGANT CONSULTING, INC. AND SUBSIDIARIES
SUPPLEMENTAL INFORMATION*
(UNAUDITED)

	TOTAL COMPANY(1)						
	2015	2014				2014	2013
All numbers in \$000s except per share data, DSO and percentages	Q1	Q4	Q3	Q2	Q1	Full Year	Full Year
Revenues Before Reimbursements (RBR)	\$ 201,156	\$ 199,458	\$ 205,534	\$ 186,504	\$ 175,056	\$ 766,552	\$ 734,433
Y/Y Growth rate	15%	12%	10%	0%	-4%	4%	N/A
Q/Q Growth rate	1%	-3%	10%	7%	-2%	N/A	N/A
Reimbursements	22,015	24,175	24,605	21,593	22,692	93,065	\$ 101,152
Total Revenues	223,171	223,633	230,139	208,097	197,748	859,617	835,585
Geographic Revenues as % of Total							
U.S. Operations	91%	92%	93%	92%	90%	92%	93%
Non U.S. Operations	9%	8%	7%	8%	10%	8%	7%
Cost of Services Before Reimbursable Expenses	138,601	136,378	135,859	126,792	120,128	519,157	\$ 487,967
% of RBR	69%	68%	66%	68%	69%	68%	66%
General and Administrative Expenses	35,665	34,651	34,067	34,237	33,102	136,057	\$ 127,079
% of RBR	18%	17%	17%	18%	19%	18%	17%
EBITDA (2)	40,887	27,660	36,442	(94,330)	22,986	(7,242)	\$ 126,651
% of RBR	20%	14%	18%	-51%	13%	-1%	17%
Adjusted EBITDA (2)	28,393	30,162	36,283	27,447	22,331	116,223	\$ 124,073
% of RBR	14%	15%	18%	15%	13%	15%	17%
Operating Income (Loss)	33,263	21,167	29,653	(100,916)	17,315	(32,781)	\$ 103,147
% of RBR	17%	11%	14%	-54%	10%	-4%	14%
Net Income (Loss)	25,143	12,321	16,261	(75,859)	10,879	(36,398)	\$ 52,193
Net Income (Loss) from Continuing Operations	25,143	12,321	16,261	(75,859)	10,370	(36,907)	\$ 55,112
% of RBR	12%	6%	8%	-41%	6%	-5%	8%
Y/Y Growth rate	142%	-13%	20%	-632%	-21%	-167%	N/A
Q/Q Growth rate	104%	-24%	-121%	-832%	-27%	N/A	N/A
Income (Loss) from Discontinued Operations, net of tax	-	-	-	-	509	509	\$ (2,919)
Net Income (Loss) Per Diluted Share (EPS)	0.51	0.25	0.33	(1.55)	0.22	(0.75)	1.02
Net Income (Loss) from Continuing Operations Per Diluted Share (EPS)	0.51	0.25	0.33	(1.55)	0.21	(0.76)	1.08
Income (Loss) from Discontinued Operations, net of tax Per Diluted Share	0.00	0.00	0.00	0.00	0.01	0.01	(0.06)
Adjusted Earnings Per Diluted Share (2)	0.23	0.28	0.32	0.22	0.20	1.02	1.06
Shares used in computing per diluted share data (3)	49,413	49,542	49,827	48,971	50,477	48,741	50,951
Shares used in computing adjusted per diluted share data (4)	49,413	49,542	49,827	50,078	50,477	49,976	50,951
Balance Sheet (1)							
Cash and cash equivalents	1,988	2,648	4,252	9,852	2,738	2,648	1,968
Accounts receivable, net	211,879	187,652	212,707	205,527	186,519	187,652	167,066
Days sales outstanding (DSO)	80	69	77	82	78	69	65
Bank debt	178,734	109,790	158,017	188,825	120,835	109,790	56,673
Free Cash Flow (1)(2)	11,754	12,689	24,043	17,191	18,467	72,390	78,789
Share-based compensation expense related to client service personnel	1,135	1,125	1,215	1,183	1,442	4,965	5,854

SEGMENT INFORMATION (1)							
All numbers in \$000s except percentages	2015	2014				2014	2013
	Q1	Q4	Q3	Q2	Q1	Full Year	Full Year
Business Segment RBR							
Disputes, Investigations & Economics	\$ 76,593	\$ 77,382	\$ 79,862	\$ 76,294	\$ 76,032	\$ 309,570	\$ 301,545
% of Total Company RBR	38%	39%	39%	41%	43%	40%	41%
Financial, Risk & Compliance	34,943	34,643	37,251	32,193	31,411	135,498	155,656
% of Total Company RBR	17%	17%	18%	17%	18%	18%	21%
Healthcare	63,994	61,672	62,964	54,446	44,735	223,817	182,783
% of Total Company RBR	32%	31%	31%	29%	26%	29%	25%
Energy	25,626	25,761	25,457	23,571	22,878	97,667	94,449
% of Total Company RBR	13%	13%	12%	13%	13%	13%	13%
Total Company	\$ 201,156	\$ 199,458	\$ 205,534	\$ 186,504	\$ 175,056	\$ 766,552	\$ 734,433
Business Segment Revenues							
Disputes, Investigations & Economics	\$ 81,211	\$ 83,227	\$ 85,518	\$ 82,444	\$ 82,084	\$ 333,273	\$ 326,130
% of Total Company Revenues	36%	37%	37%	40%	42%	39%	39%
Financial, Risk & Compliance	42,300	41,537	44,878	38,224	37,998	162,637	190,116
% of Total Company Revenues	19%	19%	20%	18%	19%	19%	23%
Healthcare	69,329	68,218	69,035	60,476	50,366	248,095	205,215
% of Total Company Revenues	31%	31%	30%	29%	25%	29%	25%
Energy	30,331	30,651	30,708	26,953	27,300	115,612	114,124
% of Total Company Revenues	14%	14%	13%	13%	14%	13%	14%
Total Company	\$ 223,171	\$ 223,633	\$ 230,139	\$ 208,097	\$ 197,748	\$ 859,617	\$ 835,585
Segment Operating Profit							
Disputes, Investigations & Economics	\$ 24,269	\$ 26,271	\$ 27,264	\$ 26,213	\$ 24,718	\$ 104,466	\$ 99,828
% of Segment RBR	32%	34%	34%	34%	33%	34%	33%
Financial, Risk & Compliance	15,070	14,674	17,246	13,541	13,468	58,929	62,487
% of Segment RBR	43%	42%	46%	42%	43%	43%	40%
Healthcare	18,256	16,874	18,726	15,475	14,029	65,104	67,696
% of Segment RBR	29%	27%	30%	28%	31%	29%	37%
Energy	7,922	8,245	8,766	7,009	6,487	30,507	31,280
% of Segment RBR	31%	32%	34%	30%	28%	31%	33%
Total Company	\$ 65,517	\$ 66,064	\$ 72,002	\$ 62,238	\$ 58,702	\$ 259,006	\$ 261,291
% of Total Company RBR	33%	33%	35%	33%	34%	34%	36%
OTHER INFORMATION							
Discontinued Operations (1)							
RBR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,904
Segment Operating Profit	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 825
Technology, Data & Process RBR (5)							
Technology, Data & Process RBR (5)	\$ 43,943	\$ 39,895	\$ 42,337	\$ 32,495	\$ 23,493	\$ 138,220	\$ 86,398
% of Total Company RBR	22%	20%	21%	17%	13%	18%	12%

METRIC INFORMATION (1)							
	2015	2014				2014	2013
	Q1	Q4	Q3	Q2	Q1	Full Year	Full Year
Average Client Service Full-Time Equivalent (FTE) Headcount (5)(6)							
Disputes, Investigations & Economics							
Consulting	500	512	516	523	526	519	548
Technology, Data & Process	210	207	202	192	197	199	192
Total Client Service FTE	710	719	718	715	723	718	740
Financial, Risk & Compliance							
Consulting	302	296	282	265	249	273	226
Total Client Service FTE	302	296	282	265	249	273	226
Healthcare							
Consulting	439	443	438	450	443	443	435
Technology, Data & Process	1,562	947	915	598	293	688	212
Total Client Service FTE	2,001	1,390	1,353	1,048	736	1,131	647
Energy							
Consulting	329	339	331	326	323	330	314
Technology, Data & Process	66	49	51	53	53	52	47
Total Client Service FTE	395	388	382	379	376	382	361
Total Company							
Consulting	1,570	1,590	1,567	1,564	1,541	1,565	1,523
Technology, Data & Process	1,838	1,203	1,168	843	543	939	451
Total Client Service FTE	3,408	2,793	2,735	2,407	2,084	2,504	1,974
Average Bill Rate (5)(7)							
Disputes, Investigations & Economics	367	376	370	365	361	368	351
Financial, Risk & Compliance	274	276	276	283	273	275	271
Healthcare	262	268	260	256	255	258	257
Energy	197	198	191	190	187	191	190
Total Company	284	287	283	282	280	282	277
Average Utilization (based on 1,850 hrs) (5)(8)							
Disputes, Investigations & Economics	74%	69%	72%	70%	75%	71%	71%
Financial, Risk & Compliance	84%	79%	78%	80%	84%	80%	82%
Healthcare	74%	76%	74%	74%	78%	75%	76%
Energy	76%	74%	76%	74%	73%	74%	75%
Total Company	76%	74%	74%	74%	77%	75%	75%
Period End FTE Employees (5)(6)							
Consulting	1,568	1,573	1,592	1,566	1,545	1,573	1,516
Technology, Data & Process	2,700	1,201	1,199	1,113	555	1,201	524
Non-billable	693	608	604	599	547	608	534
Total Company	4,961	3,382	3,395	3,278	2,647	3,382	2,574

NON-GAAP FINANCIAL MEASURES RECONCILIATIONS PAGE 1 OF 2

EBITDA AND ADJUSTED EBITDA (1)(2)							
	2015	2014				2014	2013
	Q1	Q4	Q3	Q2	Q1	Full Year	Full Year
All numbers in \$000s except ratios							
Operating Income (Loss)	\$ 33,263	\$ 21,167	\$ 29,653	\$ (100,916)	\$ 17,315	\$ (32,781)	\$ 103,147
Depreciation expense	5,355	5,202	5,116	4,953	4,309	19,580	16,180
Accelerated depreciation - office consolidation	-	-	-	-	-	-	498
Amortization expense	2,269	1,291	1,673	1,633	1,362	5,959	6,826
EBITDA	40,887	27,660	36,442	(94,330)	22,986	(7,242)	126,651
Add:							
Severance expense	1,503	1,733	675	1,972	505	4,885	4,686
Other operating costs (benefit):							
Contingent acquisition liability adjustments, net	(14,933)	(554)	(834)	(2,444)	(1,160)	(4,992)	(5,399)
Office consolidation	936	725	-	-	-	725	(150)
Gain on disposition of assets	-	(541)	-	-	-	(541)	(1,715)
Goodwill impairment	-	-	-	122,045	-	122,045	-
Other impairment	-	1,139	-	204	-	1,343	-
Adjusted EBITDA	28,393	30,162	36,283	27,447	22,331	116,223	124,073
General and administrative expenses	35,665	34,651	34,067	34,237	33,102	136,057	127,079
Long term compensation expense related to client service personnel (including share-based compensation)	2,962	2,984	2,327	2,526	3,774	11,611	14,825
Severance expense added above	(1,503)	(1,733)	(675)	(1,972)	(505)	(4,885)	(4,686)
Total Segment Operating Profit	\$ 65,517	\$ 66,064	\$ 72,002	\$ 62,238	\$ 58,702	\$ 259,006	\$ 261,291
FREE CASH FLOW (2)							
Net cash provided by (used in) operating activities	\$ (33,954)	\$ 63,204	\$ 39,357	\$ 35,244	\$ (47,708)	\$ 90,097	\$ 119,769
Changes in other assets and liabilities	58,811	(37,167)	(8,999)	(11,256)	73,654	16,232	(16,717)
Allowance for doubtful accounts receivable	(190)	(700)	(1,525)	(1,904)	(880)	(5,009)	107
Purchases of property and equipment	(12,913)	(8,441)	(4,123)	(4,450)	(6,492)	(23,506)	(14,217)
Payments of acquisition liabilities	-	(3,850)	(667)	(443)	-	(4,960)	(6,866)
Payments of contingent acquisition liabilities	-	(357)	-	-	(107)	(464)	(3,287)
Free Cash Flow	\$ 11,754	\$ 12,689	\$ 24,043	\$ 17,191	\$ 18,467	\$ 72,390	\$ 78,789
LEVERAGE RATIO (2)							
Adjusted EBITDA for prior twelve-month period	\$ 122,285	\$ 116,223	\$ 115,838	\$ 110,379	\$ 117,454	\$ 116,223	\$ 124,073
Bank debt	178,734	109,790	158,017	188,825	120,835	109,790	56,673
Leverage ratio	1.46	0.94	1.36	1.71	1.03	0.94	0.46

NON-GAAP FINANCIAL MEASURES RECONCILIATIONS PAGE 2 OF 2

ADJUSTED NET INCOME AND ADJUSTED EARNINGS PER SHARE (1)(2)

	2015					2014					2014	2013
	Q1	Q4	Q3	Q2	Q1	Full Year	Full Year					
All numbers in \$000s except ratios and per share data												
Shares used in computing adjusted per diluted share data (4)	49,413	49,542	49,827	50,078	50,477	49,976	50,951					
Severance expense	\$ 1,503	\$ 1,733	\$ 675	\$ 1,972	\$ 505	\$ 4,885	\$ 4,686					
Income tax benefit (9)	(520)	(617)	(247)	(758)	(199)	(1,821)	(1,558)					
Tax-effected impact of severance expense	\$ 983	\$ 1,116	\$ 428	\$ 1,214	\$ 306	\$ 3,064	\$ 3,128					
Diluted earnings per share impact of severance expense	\$ 0.02	\$ 0.02	\$ 0.01	\$ 0.02	\$ 0.01	\$ 0.06	\$ 0.06					
Other operating (benefit) costs - contingent acquisition liability adjustment, net												
Income tax expense (benefit)(9)(10)	\$ (14,933)	\$ (554)	\$ (834)	\$ (2,444)	\$ (1,160)	\$ (4,992)	\$ (5,399)					
Tax-effected impact of other operating (benefit) costs - contingent acquisition liability adjustment, net	(183)	224	337	985	468	2,014	2,178					
Diluted earnings per share impact of other operating (benefit) costs - contingent acquisition liability adjustment, net	\$ (15,116)	\$ (330)	\$ (497)	\$ (1,459)	\$ (692)	\$ (2,978)	\$ (3,221)					
Diluted earnings per share impact of other operating (benefit) costs - contingent acquisition liability adjustment	\$ (0.31)	\$ (0.01)	\$ (0.01)	\$ (0.03)	\$ (0.01)	\$ (0.06)	\$ (0.06)					
Other operating (benefit) costs - office consolidation												
Income tax expense (benefit)(9)	\$ 936	\$ 725	\$ -	\$ -	\$ -	\$ 725	\$ 348					
Tax-effected impact of other operating (benefit) costs - office consolidation	(379)	(292)	-	-	-	(292)	(141)					
Diluted earnings per share impact of other operating (benefit) costs - office consolidation	\$ 557	\$ 433	\$ -	\$ -	\$ -	\$ 433	\$ 207					
Diluted earnings per share impact of other operating (benefit) costs - office consolidation	\$ 0.01	\$ 0.01	\$ -	\$ -	\$ -	\$ 0.01	\$ -					
Other operating benefit - gain on disposition of assets												
Income tax expense(9)	\$ -	\$ (541)	\$ -	\$ -	\$ -	\$ (541)	\$ (1,715)					
Tax-effected impact of other operating benefit - gain on disposition of assets	-	218	-	-	-	218	692					
Diluted earnings per share impact of other operating benefit - gain on disposition of assets	\$ -	\$ (323)	\$ -	\$ -	\$ -	\$ (323)	\$ (1,023)					
Diluted earnings per share impact of other operating benefit - gain on disposition of assets	\$ -	\$ (0.01)	\$ -	\$ -	\$ -	\$ (0.01)	\$ (0.02)					
Other operating costs - goodwill impairment												
Income tax benefit(9)	\$ -	\$ -	\$ -	\$ 122,045	\$ -	\$ 122,045	\$ -					
Tax-effected impact of other operating costs - goodwill impairment	-	-	-	(35,111)	-	(35,111)	-					
Diluted earnings per share impact of other operating costs - goodwill impairment	\$ -	\$ -	\$ -	\$ 86,934	\$ -	\$ 86,934	\$ -					
Diluted earnings per share impact of other operating costs - goodwill impairment	\$ -	\$ -	\$ -	\$ 1.74	\$ -	\$ 1.74	\$ -					
Other operating costs - other impairment												
Income tax benefit(9)	\$ -	\$ 1,139	\$ -	\$ 204	\$ -	\$ 1,343	\$ -					
Tax-effected impact of other operating costs - other impairment	-	(459)	-	(82)	-	(541)	-					
Diluted earnings per share impact of other operating costs - other impairment	\$ -	\$ 680	\$ -	\$ 122	\$ -	\$ 802	\$ -					
Diluted earnings per share impact of other operating costs - other impairment	\$ -	\$ 0.01	\$ -	\$ -	\$ -	\$ 0.02	\$ -					
Net Income (Loss) from continuing operations	\$ 25,143	\$ 12,321	\$ 16,261	\$ (75,859)	\$ 10,370	\$ (36,907)	\$ 55,112					
Tax-effected impact of severance expense	983	1,116	428	1,214	306	3,064	3,128					
Tax-effected impact of other operating (benefit) costs - contingent acquisition liability adjustment, net	(15,116)	(330)	(497)	(1,459)	(692)	(2,978)	(3,221)					
Tax-effected impact of other operating (benefit) costs - office consolidation	557	433	-	-	-	433	207					
Tax-effected impact of other operating benefit - gain on disposition of assets	-	(323)	-	-	-	(323)	(1,023)					
Tax-effected impact of other operating costs - goodwill impairment	-	-	-	86,934	-	86,934	-					
Tax-effected impact of other operating costs - other impairment	-	680	-	122	-	802	-					
Adjusted net income	\$ 11,567	\$ 13,897	\$ 16,192	\$ 10,952	\$ 9,984	\$ 51,025	\$ 54,203					
Adjusted earnings per share	\$ 0.23	\$ 0.28	\$ 0.32	\$ 0.22	\$ 0.20	\$ 1.02	\$ 1.06					

FOOTNOTES

***TOTALS MAY NOT SUM DUE TO ROUNDING DIFFERENCES**

(1) This supplemental information is reported on a continuing operations basis unless otherwise noted. During the quarter ended September 30, 2013, the United Kingdom financial services business was sold. The results of operations of this business is now presented as discontinued operations. Prior period information has been reclassified to reflect this change. Discontinued operations has no impact on the Balance Sheet or Cash Flow information.

(2) Non-GAAP Financial Information

This supplemental information includes certain non-GAAP financial measures as defined by the Securities and Exchange Commission. All non-GAAP financial measures are presented on a continuing operations basis. Reconciliations of these non-GAAP financial measures to the most directly comparable financial measure calculated and presented in accordance with generally accepted accounting principles (GAAP) have been provided. This information should be considered as supplemental in nature and not as a substitute for, or superior to, any measure of performance prepared in accordance with GAAP. Management uses these non-GAAP financial measures in addition to GAAP financial measures to assess the Company's operations and financial results and believes they are useful indicators of operating performance and the Company's ability to generate cash flows from operations that are available for interest, debt service, taxes and capital expenditures. Investors should recognize that these non-GAAP financial measures may not be comparable to similarly-titled measures of other companies.

EBITDA, adjusted EBITDA, adjusted Net Income and adjusted Earnings Per Share

EBITDA is earnings from continuing operations before interest, taxes, depreciation and amortization. Adjusted EBITDA excludes the impact of severance expense and other operating costs (benefit). Adjusted net income and adjusted earnings per share exclude the net income (loss) and per share net income (loss) impact of discontinued operations, severance expense and other operating costs (benefit). Severance expense and other operating costs (benefit) are not considered to be non-recurring, infrequent or unusual to our business. Management believes that these non-GAAP financial measures provide investors with enhanced comparability of the Company's results of operations across periods.

Free Cash Flow

Free cash flow is calculated as net cash provided from operations excluding the change in assets and liabilities and allowance for doubtful accounts less cash payments for property and equipment and deferred acquisition liabilities. Free cash flow does not represent discretionary cash available for spending as it excludes certain contractual obligations such as debt repayment. However, management believes that it provides investors with an indicator of cash available for on-going business operations and long term value creation.

Leverage Ratio

Leverage ratio is calculated as bank debt at the end of the period divided by adjusted EBITDA for the prior twelve-month period. Management believes that leverage provides investors with an indicator of the cash flows available to repay the Company's debt obligations.

(3) For the year ended December 31, 2014 and the three months ended June 30, 2014, the Company reported a net loss. For those periods, the basic weighted average common shares outstanding equals the diluted weighted average common shares outstanding for purposes of calculating U.S. GAAP earnings per share because potentially dilutive securities would be antidilutive.

(4) For non-GAAP purposes, the per share and share amounts presented here reflect the inclusion of potentially dilutive shares based on the impact of the add backs included in Adjusted Net Income.

(5) Technology, Data & Process businesses are comprised of technology enabled professional services, including e-discovery services, business process management services and data analytics, technology solutions and data services, revenue cycle management and insurance claims processing, market research and benchmarking businesses.

(6) Average FTE is our average headcount during the period adjusted for part-time status. Average FTE is further split between the following categories:

a) Client Service FTE - individuals who directly or indirectly serve our clients.

i) Consulting FTE - individuals assigned to client service who record time to client engagements;

ii) Technology, Data & Process FTE - individuals in businesses primarily dedicated to maintaining and delivering the services described above in note (5) and are not included in average bill rate and average utilization metrics (see note (7) and (8) below); and

b) Non-billable FTE - individuals assigned to administrative and support functions, including office services, corporate functions and certain practice support

Changes in our definition of our Technology, Data & Process (defined in note (5)) businesses resulted in changes to previously reported average FTE categories.

(7) Average bill rate is calculated by dividing fee revenues before certain adjustments such as discounts and markups, by the number of hours associated with the fee revenues. Fee revenues and hours billed on performance based services and related to Technology, Data & Process FTE are excluded from average bill rate.

Changes in our definition of our Technology, Data & Process (defined in note (5)) businesses resulted in changes to previously reported average bill rate.

(8) Average utilization rate is calculated by dividing the number of hours of our Consulting FTE who recorded time to client engagements during a period, by the total available working hours for these consultants during the same period (1,850 hours annually). Changes in our definition of our Technology, Data & Process (defined in note (5)) businesses resulted in changes to previously reported average utilization.

(9) Effective income tax (benefit) has been determined based on specific tax jurisdiction.

(10) A portion of the deferred contingent acquisition liability adjustment for the quarter ended March 31, 2015 was non-taxable in nature.